

Learn To Do More, By Doing Less *Become a Delegating Master*



The most successful businesspeople did not advance in their careers alone. After all, they have the same 24-hours in a day that we all possess. In order to accomplish more, it has necessitated that they learn to actually do less themselves. However, many of these same successful individuals also experience some of the same reservations that you do when it comes to delegating.

- Naturally, you may feel a lack of trust giving access to important files or credentials.
- You may experience a burning desire to control projects and outcomes.
- In some cases, you may have a hesitancy to spend money when you could just get the job done cheaper (and maybe faster).
- There is also often concern that the final product will not meet your expectations.

Despite also experiencing these same qualms throughout their professional careers, the big differentiator is that successful people quickly recognize that, to achieve more in their business, they have to find ways to actually do less. They realize that the secret to accelerating their professional growth is to work smarter and not harder by leveraging qualified colleagues, assistants, consultants, and other professionals. Successful businesspeople appreciate that, not only can they learn to become a delegating master, but they also absolutely have to. Are you ready to learn to do more by doing less and become a delegating master, too?

Attendees will leave this program feeling empowered and ready to do less! After the program, attendees will:

- Identify why they struggle with delegating to others
- Learn why delegation is essential for professional and personal growth
- Gain confidence that delegation can be easy and pay dividends in return
- Feel inspired and motivated to plan ahead, get organized, and trust others to succeed
- Get more done and exceed their own expectations

In time-permitting workshops, attendees will have the opportunity to work independently or in a group to identify opportunities to delegate and apply the techniques to their current workload.

Best for: Busy professionals who struggle to keep up with it all and want to find opportunities to do less in order to get more done. Ideally, these busy professionals already have team members or assistants they can delegate to; however, that is not a requirement.

Recommended Length: 90 minutes - 3 hours for the full Workshop version.
Also available for a 20-30 Minute “TED Talk-Style” program.

Contact Firm Focus for more information, including scheduling and pricing.
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